

### I/ RAW HAIR (HAIR BUNDLES):

*EXW price by USD per 1 Kilogram*

	20cm (~8")	25cm (~10")	30cm (~12")	35cm (~14")	40cm (~16")	45cm (~18")	50cm (~20")	55cm (~22")	60cm (~24")	65cm (~26")	70cm (~28")	75cm (~30")	80cm (~32")	>80cm (>32")
<b>REMY HAIR TYPE 4* (A)</b>	\$ 104	\$ 113	\$ 150	\$ 200	\$ 243	\$ 329	\$ 394	\$ 467	\$ 560	\$ 596	\$ 671	\$ 708	\$ 746	Please contact!
<b>REMY HAIR TYPE 3* (2A)</b>	\$ 111	\$ 128	\$ 163	\$ 219	\$ 279	\$ 380	\$ 470	\$ 546	\$ 668	\$ 717	\$ 762	\$ 793	\$ 856	
<b>REMY HAIR TYPE 2* (3A)</b>	\$ 118	\$ 142	\$ 179	\$ 241	\$ 299	\$ 411	\$ 526	\$ 611	\$ 694	\$ 744	\$ 827	\$ 864	\$ 908	
<b>REMY HAIR TYPE 1* (6A)</b>	\$ 128	\$ 162	\$ 221	\$ 293	\$ 377	\$ 460	\$ 617	\$ 687	\$ 854	\$ 911	\$ 1,007	\$ 1,032	\$ 1,094	
<b>OTHER TYPES:</b> Virgin Hair / Cambodian Hair / Non-Remy Hair / Gray Hair / Baby Hair (Super Thin Hair)...	Price are not fixed. Please contact!													
<b>CUSTOMIZED TYPES</b> (Your Price, Your Quality)	<ul style="list-style-type: none"> <li>▪ <b>Customized quality:</b> Give us your customizations for quality of hair, ratio of short hair/long hair inside bundle, ratio of rubberband,... and we will build new price list according to your customizations (You can also give us sample hair then we will build similar quality for you).</li> <li>▪ <b>Customized price:</b> Give us your customized price and we will build hair quality according to your customized price.</li> </ul>													

**!!!Notes:**

(\*) Our Remy hair type 1-2-3-4 are straight single drawn remy hair with 2% rubberband, realigned top and 0% short hair strands upto 20cm (except sizes 20cm, 25cm, 30cm, 35cm, 40cm, 45cm, 50cm for type 2-3-4 and sizes 20cm, 25cm, 30cm for type 1)

❖ **Colored hair:**

- For dark colors hair (#1, #2, #4, #6): 110% raw hair's price plus \$75 /Kg
- For medium-light colors hair (#8, #10, #12, #30, #33): 110% raw hair's price plus \$80 /Kg
- For light colors & other colors hair (#14 ~ #613, #60, ash, pink, ...): 110% raw hair's price plus \$85 /Kg
- For two-tones colors hair (ombre, piano, highlights): 110% raw hair's price plus \$95 /Kg
- For three-tones colors hair (ombre, piano, highlights): 110% raw hair's price plus \$105 /Kg.

**!!!Notes:** Sometimes, we have to charge additional fee on raw hair for making light colors depend on raw hair market situation.

❖ **Wavy / Curly / Yaki hair:**

- For body wave hair: price of raw hair or colored raw hair plus \$35/Kg
- For deep wave, curly and yaki hair: price of raw hair or colored raw hair plus \$45/Kg.

**!!!Notes:** Light colors & other colors hair, two-tones colors hair or three-tones colors hair need to pay extra \$15/Kg to make wavy / curly / yaki textures.

Example: Price for 1Kg Remy Hair Type-2 50cm (Color #14, Body Wave): (\$470 x 110% + \$85) + \$35 + \$15 = \$652

### II/ MACHINE WEFT HAIR:

EXW price by USD per 1 Kilogram

	20cm (~8")	25cm (~10")	30cm (~12")	35cm (~14")	40cm (~16")	45cm (~18")	50cm (~20")	55cm (~22")	60cm (~24")	65cm (~26")	70cm (~28")	75cm (~30")	80cm (~32")	>80cm (>32")
<b>REMY HAIR TYPE 4* (A)</b>	\$ 146	\$ 186	\$ 239	\$ 286	\$ 378	\$ 447	\$ 525	\$ 625	\$ 663	\$ 743	\$ 783	\$ 824	\$ 864	Please contact!
<b>REMY HAIR TYPE 3* (2A)</b>	\$ 162	\$ 200	\$ 260	\$ 324	\$ 432	\$ 528	\$ 610	\$ 740	\$ 793	\$ 841	\$ 874	\$ 941	\$ 1,005	
<b>REMY HAIR TYPE 2* (3A)</b>	\$ 177	\$ 217	\$ 283	\$ 345	\$ 465	\$ 588	\$ 679	\$ 768	\$ 822	\$ 910	\$ 950	\$ 997	\$ 1,041	
<b>REMY HAIR TYPE 1* (6A)</b>	\$ 199	\$ 262	\$ 339	\$ 429	\$ 518	\$ 686	\$ 761	\$ 939	\$ 1,000	\$ 1,103	\$ 1,130	\$ 1,196	\$ 1,232	
<b>OTHER TYPES:</b> Weft Virgin Hair/ Weft Cambodian Hair/ Weft Gray Hair/ Weft Baby Hair (Super Thin Hair)...	Price are not fixed. Please contact!													
<b>CUSTOMIZED TYPES</b> (Your Price, Your Quality)	<ul style="list-style-type: none"> <li>▪ <b>Customized quality:</b> Give us your customizations for quality of hair, ratio of short hair/long hair inside bundle, ... and we will build new price list according to your customizations (You can also give us sample hair then we will build similar quality for you).</li> <li>▪ <b>Customized price:</b> Give us your customized price and we will build hair quality according to your customized price.</li> </ul>													

**!!!Notes:**

(\*) Our remy weft hair type 1-2-3-4 are straight single drawn remy weft hair with 0% rubberband and 0% short hair strands upto 15cm (except sizes 20cm, 25cm, 30cm, 35cm, 40cm, 45cm, 50cm for type 2-3-4 and sizes 20cm, 25cm, 30cm for type 1)

❖ **Colored weft hair:**

- For dark colors weft hair (#1, #2, #4, #6): 110% weft hair's price plus \$75 /Kg
- For medium-light colors weft hair (#8, #10, #12, #30, #33): 110% weft hair's price plus \$80 /Kg
- For light colors & other colors weft hair (#14 ~ #613, #60, ash, pink, ...): 110% weft hair's price plus \$85 /Kg
- For two-tones colors weft hair (ombre, piano, highlights): 110% weft hair's price plus \$95 /Kg
- For three-tones colors weft hair (ombre, piano, highlights): 110% weft hair's price plus \$105 /Kg.

**!!!Notes:** Sometimes, we have to charge additional fee on raw hair for making light colors depend on raw hair market situation.

❖ **Wavy / Curly / Yaki weft hair:**

- For body wave weft hair: price of weft hair or colored weft hair plus \$35/Kg
- For deep wave, curly and yaki weft hair: price of weft hair or colored weft hair plus \$45/Kg.

**!!!Notes:** Light colors & other colors weft hair, two-tones colors weft hair or three-tones colors weft hair need to pay extra \$15/Kg to make wavy / curly / yaki textures.

Example: Price for 1Kg Remy Weft Hair Type-2 50cm (Color #14, Body Wave): (\$610 x 110% + \$85) + \$35 + \$15 = \$806

### III/ HAIR EXTENSIONS:

*EXW price by USD per 1 Kilogram*

- Clip-in weft / Beaded weft / Ponytail hair extensions: price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$90/Kg. (We have both styles are "full-head set" and "single weft" for clip-in weft and beaded weft hair extensions)
- Pre-bonded keratin hair extensions (Stick / I-tip, Nail / U-tip, V-tip, Flat / F-tip): price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$65/Kg. If you want to buy additional micro beads with your order, please pay extra \$25 each Kg of pre-bonded keratin hair extensions you ordered (quantity of micro beads is equals 110% quantity of strands of pre-bonded keratin hair extensions you ordered)
- Nano-link hair extensions (Stick / I-tip with nano-link): price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$75/Kg. If you want to buy additional nano beads with your order, please pay extra \$25 each Kg of nano-link hair extensions you ordered (quantity of nano beads is equals 110% quantity of strands of nano-link hair extensions you ordered)
- Micro loop hair extensions: price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$190/Kg
- Shrink tube hair extensions: price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$180/Kg
- PU tape-in / PU clip-in / PU M-tip hair extensions: price of weft hair, colored weft hair, wavy / curly / yaki weft hair or colored wavy / curly / yaki weft hair plus \$120/Kg

Example: Price for 1Kg Pre-bonded Keratin I-tip Remy hair Type-2 60cm pink color with micro beads included:  $(\$793 \times 110\% + \$85) + \$65 + \$25 = \$1047.3$

### IV/ OEM & ODM SERVICES (Design and manufacture hair extensions from your raw hair materials):

*EXW price by USD per 1 Kilogram of raw hair materials*

- Drawing, realign top of hair strands (for wefting, bonding glue, making hair extensions, ... Consumption of raw materials in this process is 1~2%): \$20 /Kg
- Process raw hair (include washing, drying, mixing ratio, realign top of hair strands and finish to hair bundles. Consumption of raw materials in this process is 3~5%): \$35 /Kg
- Cuticles treatment and finish to hair bundles (Consumption of raw materials in this process is 5~10%): \$50 /Kg
- Coloring (include cuticles treatment, bleaching, dyeing, conditioning, realign top of hair strands and finish to hair bundles. Consumption of raw materials in this process is 10%):
  - » 1 tone colors #1, #2, #4, #6: \$75 /Kg
  - » 1 tone colors #8, #10, #12, #30, #33: \$80 /Kg
  - » 1 tone color #14 ~ #613: \$85 /Kg
  - » 2 tones ombre / piano / highlight colors: \$95 /Kg
  - » 3 tones ombre / piano / highlight colors: \$105 /Kg
- Making body wave texture (include styling): \$35 /Kg
- Making deep wave / curly / yaki textures (include styling): \$45 /Kg
- Wefting (double-layers weft. Consumption of raw materials in this process is 3~5%): \$25 /Kg
- Making clip-in weft / beaded weft / ponytail hair extensions (Consumption of raw materials in this process is 3~5%): \$115 /Kg
- Making pre-bonded keratin hair extensions (Stick / I-tip, Nail / U-tip, V-tip, Flat / F-tip. Consumption of raw materials in this process is 3~5%): \$90 /Kg
- Making nano-link hair extensions (Stick / I-tip with nano-link. Consumption of raw materials in this process is 3~5%): \$100 /Kg
- Making micro loop hair extensions (Consumption of raw materials in this process is 3~5%): \$215 /Kg
- Making shrink tube hair extensions (Consumption of raw materials in this process is 3~5%): \$205 /Kg
- Making PU tape-in / PU clip-in / PU M-tip hair extensions (Consumption of raw materials in this process is 3~5%): \$145 /Kg
- Design and customize hair extensions packaging with your brand: Please contact us for details!

V/ HAND-TIED PRODUCTS (CLOSURES, FRONTALS, TOP PIECES, ...):

*EXW price by USD per 1 Piece*

	20cm (~8")	25cm (~10")	30cm (~12")	35cm (~14")	40cm (~16")	45cm (~18")	50cm (~20")	55cm (~22")	60cm (~24")	65cm (~26")	70cm (~28")
<b>LACE BASE CLOSURES 4" X 4" (DENSITY 120%)</b>	\$ 37	\$ 43	\$ 51	\$ 65	\$ 75	\$ 96	\$ 109	\$ 126	\$ 137	\$ 155	\$ 169
<b>LACE BASE CLOSURES 5" X 5" (DENSITY 120%)</b>	\$ 49	\$ 60	\$ 72	\$ 94	\$ 110	\$ 142	\$ 162	\$ 191	\$ 209	\$ 235	\$ 258
<b>SILK BASE CLOSURES 4" X 4" (DENSITY 120%)</b>	\$ 43	\$ 52	\$ 64	\$ 85	\$ 100	\$ 129	\$ 147	\$ 173	\$ 191	\$ 215	\$ 235
<b>LACE BASE FRONTALS 13" X 4" (DENSITY 120%)</b>	\$ 72	\$ 84	\$ 98	\$ 124	\$ 143	\$ 182	\$ 206	\$ 237	\$ 260	\$ 290	\$ 315
<b>SILK BASE FRONTALS 13" X 4" (DENSITY 120%)</b>	\$ 75	\$ 86	\$ 101	\$ 127	\$ 147	\$ 185	\$ 209	\$ 241	\$ 263	\$ 293	\$ 318
<b>FRONT LACE WIGS (DENSITY 120%)</b>	\$ 127	\$ 165	\$ 210	\$ 290	\$ 350	\$ 463	\$ 535	\$ 637	\$ 703	\$ 800	\$ 879
<b>FULL LACE WIGS (DENSITY 120%)</b>	\$ 226	\$ 264	\$ 309	\$ 389	\$ 449	\$ 562	\$ 635	\$ 736	\$ 803	\$ 899	\$ 978

- Hair material is REMY HAIR TYPE 1 (6A) quality!
- These prices are for straight style, for other styles: body wave, deep wave, loose curl, kinky curl, jerry curl, need to add more \$8 (closures, frontals, top pieces) or \$27 (wigs)
- These prices are for natural black color, for other colors, need to add more \$15 (closures, frontals, top pieces) or \$47 (wigs)
- If need to add thin skin PU around, need to add more \$10
- For other densities, please contact us to get price!

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- **Payments accepted:** Cash, Bank transfer (T/T), Money transfer (Western Union, MoneyGram, Unistream, Leader, Xpress Money, Lucky money, Paydek, Anelik, Coinstar Money Transfer - CMT, Bancomer Transfer Services - BTS, Ezremit, Contact, RIA, Sigue or Eway Pickup), PayPal (only for small orders less than \$500).
  - **Minimum order quantity:** 1Kg/item (for normal orders) or 0.5Kg/item (for sample orders).
  - **Supply ability:** 2000~3000Kg/month (raw hair), 500~1000Kg/month (hair extensions).
  - **Trade terms:** EXW, FCA, CPT.
  - **Shipping:** Express service (UPS, FedEx, DHL, EMS) or cargo service (Airlines) or post service.

### DEFINITIONS ABOUT PRODUCT

- **Raw hair & bulk hair:** is hair bundles tied with rubberband, are the first and basic materials to make weft hair, hair extensions and wigs...
- **Weft hair:** is hair strands (from raw hair) which has been sewn and linked at the root part (or top part) into a weft by hand (hand-tied weft hair) or by sewing machine (machine weft hair).
- **Vietnamese hair:** hair have origin from Vietnamese women. Hair are thin, strong, soft and silky. Almost textures are straight, very light wavy or light wavy. Our company collected Vietnamese hair direct from Vietnamese women or hair collectors. Popular sizes (which can be collected big quantity) are from 20cm to 65cm (or from 8" to 26").
- **Cambodian hair:** hair have origin from Cambodian women. Hair are thick and coarse. Have also wavy and curly textures. Very suitable for African women. Our company imported Cambodian hair from Cambodia. Popular sizes (which can be collected big quantity) are from 20cm to 50cm (or from 8" to 20").
- **Virgin hair:** a virgin hair bundle is only cut from one woman (one lady hair). Original hair from women and only washes to clean dirty. Have two ways to cut hair from women: trim at the root part of hair pieces in head (1st) or cut pony tail (2nd, hair bundle cut by this way will have more short hair than 1st way).
- **Natural hair:** original hair from women, have full cuticle, not re-treated with chemical, not re-dyed, not re-bleached.
- **Remy hair:** all hair strands inside a remy hair bundle have the same direction from root to tip (top to bottom) so it never tangled (even after washed with hot water).
- **Non-remy hair:** vice versa with remy hair.
- **Drawn hair:** A drawn hair bundle combined from many small hair bundles which drawn from virgin hair bundles and have customized ratio (ratio of short hair strands and long hair strands inside a hair bundle). Although a drawn hair bundle combined from many hair strands of many women but our workers very carefully to only combine hair strands which have the same physical properties (the same characteristics) so it is like virgin hair (hair from one women) and can be used in bleaching / dyeing process or change textures without any problems. Depending on the way to drawn hair will have remy drawn hair or non-remy drawn hair, single drawn hair or double drawn hair.
- **Gray hair:** hair have natural gray color which collected from old women.
- **Super thin hair (also called baby hair):** hair bundles are very thin, very soft, very silky and very shine which collected from very young women (baby girls and teen girls). Very suitable for Jewish wigs.
- **Colored hair:** hair which have dyed and bleached to make customized colors.